WISCONSIN SOCIETY for ORNITHOLOGY

WSO Annual Member Meeting - 2023



Welcome!

Year in Review

- Once again, no convention in 2022
- Wrapped up the first major fundraising effort for WSO operations
- Continued success with Honey Creek Birdathon/Bandathon
- Review of Needs Assessment Recommendations
- Board taking over governance/oversight duties:
 - Governance Committee (Chair: Lynn Barber)
 - ▶ Finance Committee (Chair: Davor Grgic)
 - Planning Committee (Chair: Sunil Gopalan)
- Staff working with volunteers to streamline WSO operations
 - Big Birding Bash
 - Virtual Programs
 - Online Haunts
 - Bird-safe glass

Secretary's Report

See summarized board actions in handout

Governance Report

Committee Purpose: To review and provide recommendations to enhance the performance and quality of the Board of Directors

- Approved committee charter
- Conflict of Interest policy
- Board Manual
- Board Recruitment

Planning Report

Committee Purpose: Assist with refining organization's mission, vision and strategic direction

- Approved committee charter
- Strategic Planning Preparation

Finance Report

Committee Purpose: Help ensure that the WSO is in good fiscal health

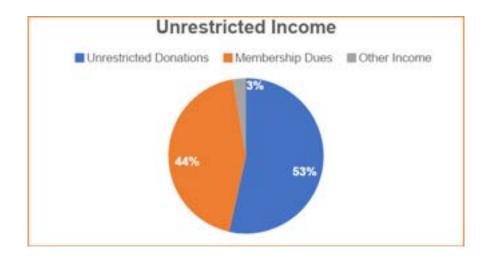
- Financials review process
- Budgeting process
- Document retention policy
- Investment policy
- Accounting process review

Treasurer's Report

See full report on financials in handout

UNRESTRICTED FINANCIALS

| Income | | |
|-----------------------|-------|--------------------|
| Unrestricted Donation | ns | \$62,632 |
| Membership Dues | | \$51,310 |
| Other Income | | \$3,130 |
| | Total | \$117 <i>,</i> 072 |



Expenses

| | Total | \$124,406 |
|----------------|-------|-----------|
| Other Expenses | | \$5,318 |
| Membership | | \$5,235 |
| Schol/Grants | | \$1,500 |
| Administration | | \$11,934 |
| Publications | | \$21,982 |
| Payroll | | \$78,437 |

Unrestricted expenses

Payroll
 Publications
 Administration
 Schol/Grants

Membership
 Other Expenses



RESTRICTED FUND FINANCIALS

| RESTRICTED FUND | 2022 START | INCOME | EXPENSE | 2022 END |
|------------------------|--------------|-------------|---------------|--------------|
| Conservation Fund | \$10,124.80 | \$4,620.00 | \$0.00 | \$14,744.80 |
| Honey Creek Fund | \$43,825.33 | \$33,081.00 | (\$14,556.00) | \$62,350.33 |
| Dischler Land Purchase | \$15,845.14 | \$0.00 | \$0.00 | \$15,845.14 |
| Scholarships & Grants | \$40,458.05 | \$4.01 | (\$1,500.00) | \$38,962.06 |
| TOTAL | \$110,253.32 | \$37,705.01 | (\$16,056.00) | \$131,902.33 |

WSO ACCOUNT BALANCES

| | 2022 | 2021 | 2020 | 2019 |
|----------------------------------|-------------|-------------|------------------|-------------|
| Cash (unrestricted & restricted) | \$403,740 | \$398,611 | \$311,546 | \$320,914 |
| Inventory for Sale | \$1,066 | \$1,065 | \$2 <i>,</i> 896 | \$5,138 |
| Land | \$557,884 | \$557,884 | \$557,884 | \$522,901 |
| Mutual Fund Investments | \$153,086 | \$173,954 | \$152,157 | \$138,695 |
| Assets Held by Another Org | \$52,792 | \$66,951 | \$56,971 | \$51,826 |
| Total | \$1,168,568 | \$1,198,465 | \$1,081,454 | \$1,039,473 |

2023 BUDGET

| 2023 Expected Revenu | Je | |
|-----------------------|-------|-----------|
| Unrestricted Donation | S | \$68,000 |
| Membership Dues | | \$42,000 |
| Publications | | \$10,010 |
| Other Income | | \$1,100 |
| | Total | \$121,110 |

| 2023 Expected Expenses | |
|-----------------------------|-----------|
| Staff Expenses | \$83,000 |
| Administration & Financials | \$14,200 |
| Publications | \$17,000 |
| Membership & Fundraising | \$7,000 |
| Programs & Outreach | \$6,070 |
| Total | \$127,270 |

Historian's Report

Nancy Nabak retired from Historian position after 7 years of dedicated work. Carl Schroeder appointed to be the new Historian.

Accomplishments:

- Established a document retention policy for governance, legal and financial records
- Began digitizing of most critical records

Plans:

- Complete backup set of Passenger Pigeon
- Establish document retention policy for bird observation records and begin digitizing
- Establish policy for past convention and conference materials, records of local bird clubs, memorabilia of prominent ornithologists, etc.



WISCONSIN SOCIETY for ORNITHOLOGY

2022 OPERATIONS REPORT

WSO BECOMES A PROFESSIONAL NONPROFIT

2022 YEAR IN REVIEW

Executive Director onboarding
 Administrative Assistant rehire
 New Board/Staff functioning
 WSO program and activity reviews
 Past history and origins
 Current status and leadership
 New programs but volunteer challenges

MEMBERSHIP 2022

Up 24 from one year ago

143 New Memberships

145 Lapsed Memberships

26 returned from lapsed

985 payments

63% online

| Membership Level | 4 th Qtr 2022 | 3 rd Qtr 2022 | 4 th Qtr 2021 |
|-----------------------|-----------------------------|-----------------------------|-----------------------------|
| Conservation Advocate | 27 | 28 | 27 |
| Sustaining | 122 | 109 | 98 |
| Household | 570 | 584 | 571 |
| Senior | 283 | 273 | 279 |
| Student | 14 | 13 | 14 |
| Life | 136 | 136 | 140 |
| Life-Couple | 20 | 20 | 20 |
| Life-Honorary | 9 | 9 | 8 |
| Total | 1,181 | 1,172 | 1,157 |
| Paying annual dues | 1,016 | 1,007 | 989 |

Membership

10-Year View

| Level | 2013 | 2022 | Change |
|--------------------------|------|------|--------|
| Conservation Advocate | 0 | 27 | 27 |
| Sustaining | 42 | 122 | 80 |
| Household | 726 | 570 | (156) |
| Senior | 152 | 283 | 131 |
| Student | 46 | 14 | (32) |
| Life | 143 | 136 | (7) |
| Life-Couple | 17 | 20 | 3 |
| Life Honorary | 5 | 9 | 4 |
| TOTAL | 1131 | 1181 | 50 |

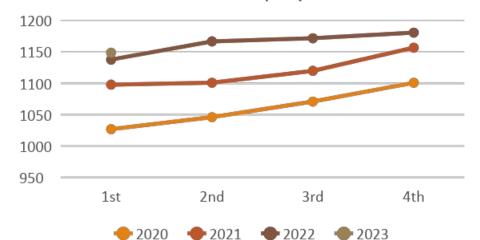
Membership By Year Conservation Advocate Sustaining Household Senior

Student

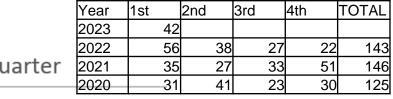
Life-Couple

MEMBERSHIP

Membership Trends Over the Past Few Years by Quarter

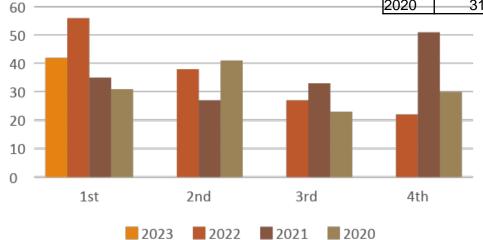


| Year | 1st | 2nd | 3rd | 4th |
|------|------|------|------|------|
| 2023 | 1149 | | | |
| 2022 | 1138 | 1167 | 1172 | 1181 |
| 2021 | 1098 | 1101 | 1120 | 1157 |
| 2020 | 1027 | 1046 | 1071 | 1101 |



4th

29 28 13



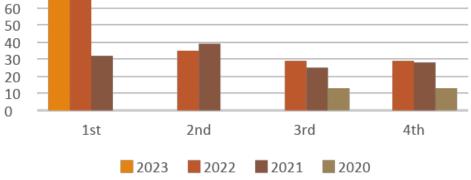
| Now | Vlam | hore | hinc | by (| Quarter |
|-----|------|------|------|------|---------|

100

90 80

70

| Lapsed by Quarter | Year | 1st | 2nd | 3rd | | 4 |
|-------------------|------|-----------|-----------|-----|----|---|
| | 2023 | 78 | | | | |
| | 2022 | 91 | 35 | | 29 | |
| | 2021 | 32 | 39 | | 25 | |
| | 2020 | not given | not given | | 13 | |
| | | | | | | |



Total Membership by Quarter

FLIGHT FORWARD

GOAL OF \$150,000 by end of March 2022 Over 80% complete by end of 2021

| Keystone | WSO Board and | WSO Members and Donors | \$25,000 |
|----------|---------------|------------------------|-----------------|
| Donor | Volunteers | \$60.000 | Raised in 2022 |
| \$25,000 | \$40,000 | 300,000 | Raiseu III 2022 |

FIRST APPEAL AT YEAR END

November 1, 2022 to January 17, 2023

TOTAL \$20,710

| Amount | Donors | Total Amount | |
|----------------|--------|--------------|--|
| \$1000 or more | 3 | \$4,200.00 | |
| \$500-\$999 | 6 | \$3,250.00 | |
| \$101-\$499 | 20 | \$4,725.00 | |
| \$100 | 44 | \$4,400.00 | |
| \$10-\$99 | 118 | \$4,135.00 | |
| TOTAL | 191 | \$20,710.00 | |

Average donation \$108

35% donations with membership

2022 Appeal by Number of Donors



\$1000 or more
 \$500-\$999
 \$101-\$499
 \$100
 \$10-\$99

2022 Appeal by Donation Amounts



\$1000 or more
 \$500-\$999
 \$101-\$499
 \$100
 \$10-\$99

2022 HONEY CREEK BIRDATHON/BANDATHON

FUNDRAISING

(As of June 30, 2022)

TOTAL \$19,096.00

BIRD WALKS

- Dawn Chorus 42 species
- Loop hike 50 species
- NEW Later hike along creek
- **BIRD BANDING**
- 32 species
 VISITORS
- About 30

- About 120 Donors (10% of members)
- Largest donation \$5,000
- Average donation \$164
- Over budget projection of \$15,000



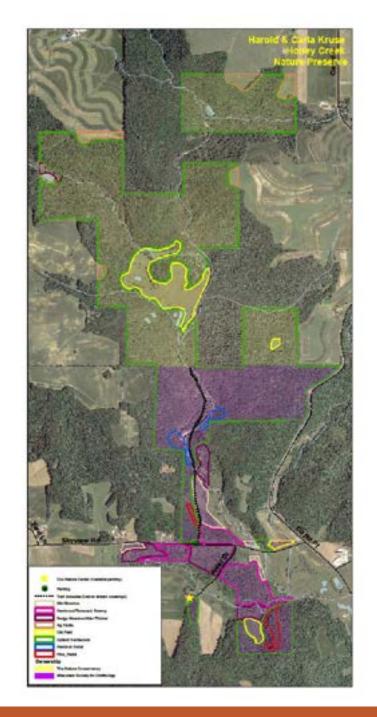
Honey Creek Preserve Land Management

First comprehensive surveys done of all parts of the current Honey Creek preserve.

Mike Mossman, Amy Staffen, and Angus Mossman working as volunteers to survey bird, plants and other wildlife to determine natural communities, condition, rarity and priorities.

Draft master plan expected to be completed in 2023 with DNR review needed (part of Honey Creek State Natural Area.

Decisions and implementation in late 2023 to 2024.



Honey Creek Preserve Operations

| Invasives Management | Continued contract for invasive management Targeted garlic mustard and Japanese knotweed | |
|----------------------|---|--|
| Volunteer Work | Trail maintenance Downed tree removal from paths Maintenance for nature center and outhouse Tried garlic mustard work days, but few volunteers | |
| Property Maintenance | Sold log cabin underneath Cox House Covered costs of removing/burying the remainder | |

WSO & BIRDING

BIG BIRDING BASH

- 635 checklists
- 87 users, 328 observers
- 244 species, 59 counties
- Compare to 2022 GWB 56 teams, 250 species, 36 counties

VIRTUAL PROGRAMS

- WBBA II Update
- Driftless Area Bird Conservation
- Connecticut Warbler Conservation
- Project SOAR
- 2 eBird classes

WSO WEBSITE UPDATE

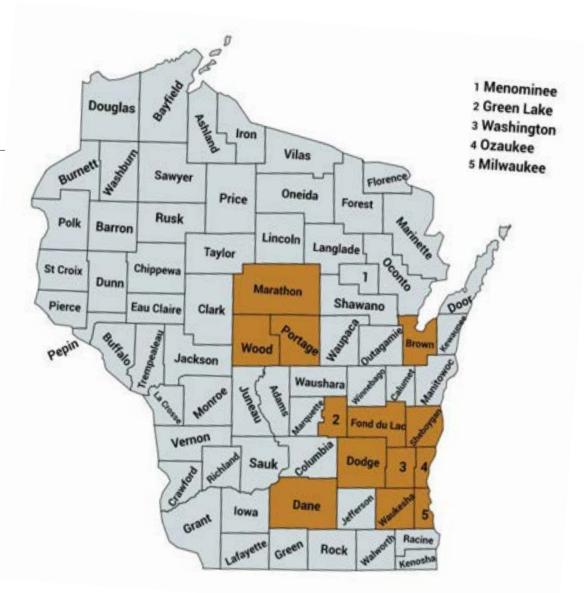


ONLINE HAUNTS COMPLETED

- Over 800 sites in all 72 counties
- 110 contributors (all given access)
- New bookmark promoting Haunts

Field Trip Locations

- Buena Vista Grasslands
- George Mead Wildlife Area
- Goose Pond
- Green Bay Fall Migration
- Harrington Beach Hawk Watch
- Horicon Marsh NWR
- Lake Michigan Ducks
- N Kettle Moraine SF
- Sheboygan
- S Kettle Moraine SF
- White River Marsh





Grants - \$500 Each

Tracking the phantoms: A Red-Shouldered Hawk Telemetry Study

Photo by Gene Jacobs

Project SOAR Winnebago and Northeastern Wisconsin Audubon



Bird Monitoring at Restoration Sites on the Oneida Nation Reservation

Conservation Committee Report

Jennifer Lazewski – Co-chair

🕨 Rebecca Gilman – Co-chair

Members: Davor Grgic, Jack Coulter, Mark Martin, Peter McKeever,

Ron Eckstein, Tom Prestby, Sue Knaack, Deb Turski, Bill Volkert,

Lynn Barber

BIRD-SAFE GLASS

CHAMPION: Peter McKeever

POSITION: WSO supports building codes and ordinances that require the use of bird-safe glass in new construction and supports the voluntary use of practices that make existing glass safer to birds.

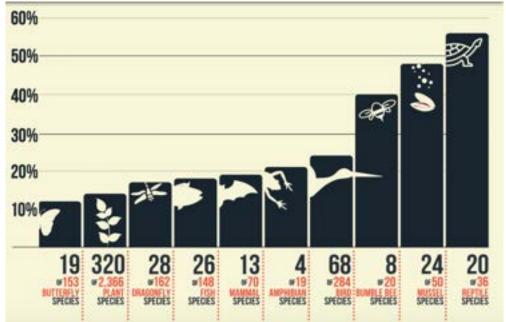


RECOVERING AMERICA'S WILDLIFE ACT

CHAMPION: Carl Schroeder

POSITION: WSO supports the approval of the Recovering America's Wildlife Act (RAWA) by Congress. RAWA would bring \$18 million annually to Wisconsin to help save over 400 threatened wildlife species by granting federal funding to priority conservation projects in our state – all with no new or increased taxes.

WISCONSIN NATIVE SPECIES AT RISK: BY THE NUMBERS



NO LEAD

CHAMPION: Sue Knaack

POSITION: WSO supports the promotion of the use of no-lead ammunition and fishing tackle. WSO opposes the use of lead ammo and tackle on national and state wildlife refuges.



CONNECTICUT WARBLER AND GREATER PRAIRIE CHICKEN CONSERVATION

CHAMPIONS: Carl Schroeder, Dr. Peter Dunn, Ron Eckstein, Jennifer Lazewski

POSITIONS: WSO supports the DNR's prioritization of habitat management for the Connecticut Warbler and WSO supports the 2022 Greater Prairie Chicken management plan.





Photo by Brian Collins

ONGOING PRIORITY ISSUES

Knowles-Nelson Stewardship Fund: WSO supports the unimpeded allocation of Knowles-Nelson funds, in particular those awarded to the Pelican River Forest Project. WSO opposes any restrictions on grant applications that aim to protect land north of Highway 8, which runs the length of the state through Rhinelander.

Kohler Co. Golf Course: WSO opposes the development of the land lying north of Kohler-Andrae State Park, which is in an IBA for migratory birds.

Columbia Power Plant Land Preservation: WSO supports the efforts of a coalition of conservation organizations to work with Alliant Energy to preserve the land of the Columbia Power Plant.

Cat Predation of Birds: WSO supports the education of cat owners about the impact of outdoor cats on bird populations and encourages the practice of keeping cats indoors. WSO opposes the practice of Trap, Neuter, Release (TNR).

Diversity, Equity, and Inclusion: WSO believes that as a whole, our membership wants us to protect the birds we love and the best way to do that is to engage with more people and especially so by supporting the involvement of historically marginalized communities with the appreciation of the natural world.

Membership Dues Resolutions

1. WSO annual membership dues will be revised as follows:

| Membership Level | Current Dues | Revised Dues | Digital Publications | Paper Newsletter | Paper Journal |
|--------------------------------|-----------------|-----------------|-------------------------|--------------------------|--------------------------|
| Conservation Champion | N/A | \$1000 | Included | Included upon request | Included upon request |
| Conservation Defender | N/A | \$500 | Included | Included upon request | Included upon request |
| Conservation Advocate | \$200 | \$200 | Included | Included upon request | Included upon request |
| Sustaining | \$100 | \$100 | Included | \$10 fee | \$15 fee |
| Household | \$40 | \$40 | Included | \$10 fee | \$15 fee |
| Introductory (2 year limit) | N/A | \$25 | Included | \$10 fee | \$15 fee |
| Senior | \$25 | No longer | N/A | N/A | N/A |
| Student | \$25 | No longer | N/A | N/A | N/A |

Membership Dues Resolutions

- 2. Donations in the amount of at least Household level dues will grant membership privileges to a donor.
- 3. A \$10 annual paper subscription fee must be paid to receive a paper copy of the Badger Birder newsletter if a membership contributes less than \$200 in annual dues or donations. This includes Life and Life-Couple members (but not Honorary Life members). The subscription date renewal will match membership renewal for non-Life memberships regardless of starting date.
- 4. A \$15 annual paper subscription fee must be paid to receive a paper copy of the Passenger Pigeon journal if a membership contributes less than \$200 in dues or donations. This includes Life and Life-Couple members (but not Honorary Life members). The subscription date renewal will match membership renewal for non-Life memberships regardless of starting date.
- 5. The amounts charged for paper publication subscriptions are not a part of membership dues. The Board of Directors can change amounts charged for subscription fees (including library subscriptions for the Passenger Pigeon journal). The Board can also change the level of members/donors that receive paper publications without a separate subscription fee.
- 6. Since WSO is generally increasing its efforts on bird conservation as well as other parts of the WSO mission, all levels of membership dues will go towards WSO's unrestricted rather than restricted funds. Donors may still choose to give directly to restricted funds.

WSO Board Updates

- New on the board: Chrissie Lindemann
- Renewed: Carl Schroeder, Steve Holzman, Dar Tiede, Tom Schultz
- Stepping down: Carl Schwartz
- Stepped down in the last year: Nancy Nabak, Mary Korkor

Looking Ahead

An unconventional way to engage in person

Strategic planning

- A brand new plan to help direct a renewed organization
- We want to deliver value and results. Help us reflect on what to:
 - Preserve
 - Adapt
 - Set aside
- Expect us to reach out starting in June

Board development – do you have nonprofit board/finance experience?



Thank you!